

A LARGE SYSTEMS INTEGRATOR TAPPED  
DYNAMIC SYSTEMS FOR CRITICAL  
WORKLOADS AND ACCELERATED  
TIME-VALUE FOR

## GOVERNMENT CLOUD IMPLEMENTATIONS

### ABOUT THE CLIENT

**Industry:** Government

**Location:** U.S.



## AT A GLANCE

### Challenge

The client had to contend with various cloud migration challenges including mission-critical workloads, security, lack of Oracle-specific expertise, and difficult procurement processes.

### Solution

Leverage Dynamic Systems' Government Cloud infrastructure and services to quickly, securely, and seamlessly run Oracle workloads in the Cloud.

### Results

- Oracle workload expertise for the cloud
- Simplified cloud solutions
- Services packaged for cloud migration
- Simplified procurement

## Overview

A large systems integrator leveraged Dynamic Systems' comprehensive Government Cloud knowledge and services to ensure a secure and seamless cloud journey and to accelerate time-to-value.

## Challenge

The client supports complex government, defense, and intelligence projects across the U.S. They support their government mission partners' transformation to the cloud with a secure path to a total solution.

The mission partners were struggling with their path to the cloud. It was complex and often did not provide the deepest protections needed in the government space. The myriad of technologies that were across the organization was difficult to manage and track to get to the cloud.



Simplify cloud migration  
without sacrificing security



Lack of manpower to handle  
implementation



Long and difficult  
procurement process

The skills gap was also a challenge. They lacked the necessary expertise to successfully build the infrastructure and implement Oracle-specific workloads to the cloud. In addition, they wanted fast procurement of a secure cloud solution that would include services to migrate them along with the performance and savings the cloud promises.

## Solution

The client invited Dynamic Systems to help them overcome the challenges of implementing Oracle within the Cloud.

As Oracle experts, Dynamic Systems professionals understood the associated software, hardware, and services supporting an Oracle workload and cloud implementation. This was why Dynamic Systems was the selected partner to support the Oracle portions of the cloud solution.

The team worked extensively to understand the mission partner requirements, the cloud implementation, the procurement challenges, and the implementation and ongoing support. Dynamic Systems' sales, technical, and professional services teams were all engaged to determine the scope, sizing, planning, timelines, and success measures.

Dynamic Systems had already been supporting such cloud solutions and is expanding to offer a number of solutions outside of the Oracle workloads.





## Results

Leveraging Dynamic Systems' government cloud execution expertise, the client was able to reap the following benefits:

### Oracle workload expertise for the cloud

Dynamic Systems dedicated a team of Oracle experts to ensure on-time project implementation and completion, while maintaining cost effectiveness. Given the success of the Oracle portion of the cloud, Dynamic Systems has also been invited to work on other cloud solutions such as networking, storage, integration, and security.

### Simplified cloud solutions

Dynamic Systems provided the client with simplified cloud solutions to facilitate and accelerate cloud migration and accelerate time-to-value.

### Services packaged for cloud migration

Dynamic Systems developed a number of service packages based on common cloud implementation, migration, and performance requirements, helping ensure the cloud solutions will be stable and secure for the government.

### Simplified procurement process

The client received simplified offerings in two models and a few configurations. The solutions are high performance and there are no egress fees. The path to procure through the system integrator provides a straight forward portal for rapid production stand-up. The services are packaged, giving the client an easy way to select and move forward with their journey to the cloud.

 124 Maryland Street, El Segundo, CA 90245

 310-337-4400

